AGENDA ITEMS

Call to Order: 3:03pm

Meeting Agenda

Review Old Business (20 minutes)

– Gallery One event update – Pat Coluzzi (5 minutes)
  Expecting attendance of 100
  Richard to donate cheese, set up in two different spots.
  Wine donation:
    Awaiting response from Banks Liquors (Anna has emailed and called).
    Teller Wines - Mike to contact 9/20
    Bin 66 - Pat to contact
  Parking volunteers: Richard, Monty, + 2 volunteers recruited by CIB
  Event Timeline:
    5:30 - Chris to present about James Farm
    Items to bring: James Farm Brochure, pledge cards/envelopes
  Follow-Up Promotion:
    Anything we can do in partnership with Gallery One? (Chris)

– Note: James Farm Groundbreaking: Date moved to late October/early November
  [just call attention to the change; no discussion]

Bob Collins -
  As of 9/18, SCC approved bid and notice of award to DelDot Entrance Portion
  of Phase One construction. Up next, meeting with contractor upon return of bid.
  ORPT Application submitted - $75,000
  Match from CT Funding (Hocker)
  As well as DNREC and Donations
  Bunting and Murray to do in-kind work, recommended by Freeman Foundation
  New groundbreaking date - November
  Beginning work on signage design - internal meeting to approve

– Discussion of new members for the committee; each committee member to present
  two names, quick bios (15 minutes)
Process of assigning new members to the Development Committee:
Should not be a board level consideration.
Prospective members must submit formal application and CV to ED,
jointly approved by ED, DC, and chair of Development Committee, and
approved by Development Committee.
Introductory packet/information sheet needed for circulation

Mary -
Ken Sigvardson: Pharmaceutical/Biology background, volunteer, sponsor of
Decked Out, full time resident, member of Planning and Zoning: Ocean View.
Interested in greater involvement with the Center. Invited to join committee -
accepted. Will attend Development Meeting in October.
Heather DeMarie: Invited Mary to attended women’s business lunch. Involved
with Bethany/Fenwick Area Chamber of Commerce (Board of Directors). Invited
to join committee - considering.

Susie -
Several attempts made. Nothing yet successful.

Pat Coluzzi -
Current resources tapped. Will continue attempts.

Mike Dunmyer -
Gary Talley: So far, unable to make any CIB events. Mike attempting to get him
to a CIB event. Has wealth and connections. Could be valuable resource. Ties to
Dewey political scene.
Steve Montgomery: Not so much an ideal candidate, but could make
recommendations for ideal candidates.

Chris -
Presentation of Board Recruitment Table
Lisa Daisey - Potential Develop. Committee Ask (Chris)
Robert Tunnell Jr. - Potential Board Ask - Additional research needed
(personal contacts on existing BOD) (Chris)
Mindy Moore Tunnell - Questionable, couldn’t have both Tunnells, may
be better as potential ask as donor
George Bendler - Potential Develop. Committee Ask, Potential Donor
Scott Kammerer - Potential Board Ask (Anna to set up meeting with
Chris/Susie)
Gerry Esposito - Potential Ask for Annual Appeal, more research needed
John Schroeder - Potential Board Ask (Pat)
Sue Ryan - Potential ask for Develop. Committee - meeting to follow up

New Business (35 Minutes)

– Discuss new development framework, planning and priorities – Mike to facilitate
discussion (30 Minutes)
Defer to next meeting:
Strategic thinking - mandate to grow private funding footprint for the Center
Framework for Sources of Funding
To prepare for next meeting: Look backwards - what have we used? what was
our level of success? Then, look ahead - how can we improve and grow?

Annual Appeal:
Prior to next meeting, Annual Appeal list to be distributed for committees
members to review.

– Holiday Party - December 14th at CIB Facility

– Plan kickoff for 25th Anniversary Gala
  Follow up on locations
    Susie has made contact with Kings Creek - venue does open up to host
    outside events. Meeting set up in next couple of weeks. Susie will need:
    budget, number of guests, date.
    RBSA - Out. Not big enough. (Chris)
    RBCC - Pat to contact
    Nalu - Mike to contact

Committee Members

NEXT MEETING: WEDNESDAY OCTOBER 17, 2018

Adjourn: 4:42pm